## Microsoft Dynamics™ SL

#### **BENEFITS**

Gain financial flexibility
 Set up and control customer records by means of a wide variety of options, including the ability to define unique business parameters and control information such as default bank accounts, aging periods, and customer history retention.

Minimize support costs
 Reduce time spent entering customer information by using customer class defaults. Enter data in batch mode, allowing for review prior to posting or, in real time, updating customer balances for current information.

# • Improve productivity

Speed data entry with recurring invoice options that automatically default payment terms and other fields defined in the customer maintenance record. Apply payments manually or automatically to generate recurring invoices on a monthly or periodic basis.

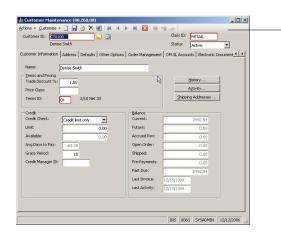
Manage credit and cash flow
 Handle multiple types of credit and track your collections and cash flow.

 Perform credit checks, track credit limits, and receive alerts when credit limits are exceeded or when a customer has exceeded a due date by a specified number of days.

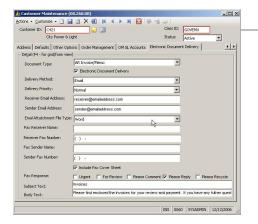
#### Invoice flexibly

Print original invoices or reprint copies of existing invoices, to get your customers the information they need about their accounts. Print in-process invoices or memos instantly.

Actively manage your customer accounts and identify problems before they occur. Flexible, integrated functions provide you with detailed information and reporting to monitor receivables and do what you need to enhance your cash flow and bottom line.



Set up customer records and control information such as default bank accounts and customer history retention



Print invoices or memos instantly using Electronic Document Delivery



### FEATURES BENEFITS

| Easy Payment Processing                    | Apply payments and credit memos to specific unpaid invoices by using several  |
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| Lasy rayillelit riocessing                 | automatic payment application options to keep customer payment information consistent and accurate.   |
| Thorough Transaction Information           | Work with a variety of standard reports, including aged receivables, customer trial accounts receivable transactions, document register, recurring invoices, statement cycles, and the accounts receivable batch register.  |
| Extended Reporting Options                 | Customize reports to provide the information your business needs. Sort, select, and filter on any field in a report, and then export the data to multiple formats, including Microsoft Office Excel, for further analysis. With Business Portal, you can provide managers and other users with Web-based access to reports. |
| Current Balance Information                | Review customer details and drill down to source documents for more detailed information. Easily locate closed or open customer documents and the payments applied to them.   |
| Balance Write-off                          | Dismiss inactive or small balances during payment application or by using the Small Balance/Credit Write-Off screen.  |
| Powerful Posting Options                   | Post transaction batches to future or prior periods for period posting control.  Manage all customers as a group within a given control accountor sub-account.  Make easy credit/debit adjustments, payment application reversals, and corrections.   |
| Reliable Controls                          | Determine customer status and gain more control over sales functionsby designating customers as active, inactive, one time, or on credit oradministrative hold.   |
| Productivity Enhancements                  | With Microsoft Dynamics SL Multi-Company, distribute invoices to various companies and automatically generate intercompany entries that eliminate the need for manual adjustments and reclassifications.  |
| Flexible Invoicing                         | Generate recurring invoices automatically. Add or change customerinformation during invoice entry and calculate document discount and due dateswith flexible terms definition.  |
| Customized Setup                           | Define unique business parameters, such as default values and selectiomoptions.<br>Group customers by classes you define, and easily change terms or duedates for multiple customers in a single action.  |
| Wide-Ranging Options                       | Set terms for calculating document discount dates and due dates, use balance-forward and open-item statements, and apply any mix of the comprehensive service and finance charges available   |
| Quick Send Electronic Document<br>Delivery | Send batches of invoices to customers electronically via email or fax for instant communication in the method of their preference.  |



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